

## IPAV Newsletter June 2024 Vol. 133

To ensure IPAV's emails reach your inbox please add [valerie@ipav.ie](mailto:valerie@ipav.ie) and [info@ipav.ie](mailto:info@ipav.ie) to your email contacts or address book

### Ticket Sales Closing Soon IPAV's Annual Business Conference & Gala Dinner

We're now on the final count down to this year's annual business conference and black-tie gala dinner, taking place in [Greenhills Hotel](#), Limerick, 14th June.

For any member who has not yet booked, this in-person event is a great opportunity for learning and networking and you will be joining over 200 IPAV members & guests throughout the day and evening.

#### 2pm: Conference:

- Welcoming expert speakers who will present to members throughout the conference; full details available [here](#)
- 3 TEGOVA CPD hours for full attendance.
- Click: [Conference ticket](#) - €30.00 per person

Following the business of the day, it will be time to relax and enjoy the company of members and friends at IPAV's drinks reception, black-tie gala dinner and an evening of music.

#### 7pm: Evening Event:

- Proudly hosting **Brent Pope**, Ex-All Black, Rugby Pundit, Author, Mental Health Advocate and ambassador for 'The Elephant in the Room' as our dinner speaker.
- Click: [Gala Dinner ticket](#) - €95.00 per person

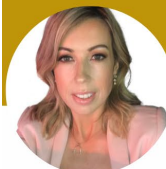
**All ticket sales will close at 1pm Tuesday 11th June, so please don't delay your booking.**

### IPAV ANNUAL BUSINESS CONFERENCE

Greenhills Hotel, Limerick

2pm - 5pm Friday 14th June 2024

#### Conference MC



**Catriona Tierney**, Journalist & Radio Presenter

#### Conference Speakers



**Lisa Kearney**  
Incoming IPAV  
President



**Kieran O'Donnell TD**  
Minister of State for the  
Office of Public Work



**Frank McManus**  
NAR Global Ambassador  
to Ireland & UK



**Liam Sheedy**  
Former Tipperary  
Hurling Manager



**Stephen Kinsella**  
Professor & Head of Economics  
Department, University Limerick



**Mary Considine**  
CEO, The Shannon  
Airport Group



**David Conway**  
CEO, Limerick  
Twenty Thirty



**Aoife Brennan**  
Head of Lisney's Research &  
Consultancy Department



**Pat Davitt**  
IPAV, CEO

## Welcoming IPAV's New Presidential Team 2024/2025



We are delighted to welcome IPAV's new Presidential team, as elected by IPAV's Council at their recent meeting held 30th May 2024.

Congratulations to Lisa Kearney, Rooney Auctioneers, Limerick, on her election to IPAV President, to Fintan McGill, DNG McGill, Longford, on his election to Senior-Vice President and to Kay McGuire, Galway Property Services, Galway on her election to Junior-Vice President.

Together, we look forward to further progressing policies and initiatives throughout the year, and we thank all IPAV Council for their ongoing commitment and support.

## IPAV Annual General Meeting

Thank you to IPAV members who attended IPAV's Annual General Meeting on 30th May 2024 and we are pleased to advise all members, at the meeting it was agreed to fix IPAV's 2025/26 membership subscription at it's current rate of €200 for employees and €400 for principals.



## Real Estate Administration - Level 6 Certificate Available Through TUS



This 1 year online course, is an excellent opportunity for individuals working as administrators in Estate Agency offices, to gain a recognised accreditation through the Technology University of the Shannon (TUS) and qualify with a Level 6 Certificate in Real Estate Administration.

Additionally, on successful completion of the course, graduates can take a further step in their careers, and apply for Affiliate Membership of IPAV. Full course details are [available here](#).

## Call To Members Education and Training Board (ETB)

We are pleased to advise IPAV have been asked to nominate one female member and one male member for consideration for appointment to the board of each Education and Training Board (ETB). This may appeal to members who have a particular interest in or knowledge of education and would like to put their name forward for the role. IPAV will email all members full details next week, so please look out for the email, as there is a strict deadline in place to forward nominations to each ETB.

## Business Support Package

Government have brought forward a more substantial range of measures to reduce costs for small and medium sized businesses, and with thanks to Rockwood Public Affairs, we are pleased to provide details of the new business support package at the below link. We recommend members take a moment to review the measures, as some may be of assistance to your business.

Click: [Business support package](#)



## Watch Out for Spam Emails

Following recent reports of spam emails that have included *president* in the email address, we ask all members to be vigilant when it comes to identifying and handling spam emails. We recommend members be cautious if the address looks suspicious or unfamiliar. Authorised communication from IPAV's head office will only be sent using our professional email address [@ipav.ie](mailto:@ipav.ie).

For your records, IPAV's professional email addresses are: [info@ipav.ie](mailto:info@ipav.ie); [pat@ipav.ie](mailto:pat@ipav.ie); [genevieve@ipav.ie](mailto:genevieve@ipav.ie); [fiona@ipav.ie](mailto:fiona@ipav.ie); [jakub@ipav.ie](mailto:jakub@ipav.ie); [valerie@ipav.ie](mailto:valerie@ipav.ie); [accounts@ipav.ie](mailto:accounts@ipav.ie); [ypn@ipav.ie](mailto:ypn@ipav.ie); [tony@ipav.ie](mailto:tony@ipav.ie); [paul@ipav.ie](mailto:paul@ipav.ie)

## RTB's new Virtual Agent is now live



A short reminder following our email to members on 29th May 2024, the RTB's new Virtual Agent is now live. This is a very welcomed function, offering a number of benefits for both the customer and RTB, including

- Improved operational efficiency
- Personalised customer experience
- Reduced wait times
- Increased customer satisfaction
- Reporting

## Sustainability Update: Measuring the embodied carbon in buildings

The Construction Products Regulation will provide rules and mandatory environmental declarations by manufacturers, such as the embodied carbon of products. Manufacturers will need to upload product details to the Construction Digital Product Passport, a central database, ensuring transparency and compliance.

For estate agents, this should mean access to sustainability information. We are already seeing higher demand for more energy efficient building from larger corporates. It will be interesting to see if this demand moves into other sectors of the business and consumer markets. The trend is towards more sustainability information and highlighting the environmental benefits of different buildings.



**PRIDE** isn't just a month, it's a way of life



IPAV's EDI policy is committed to promoting & supporting equality, diversity and inclusion for all our members. We proudly support **PRIDE** Month and join the world in celebrating diversity & inclusion for all.

**How did gay pride start?** On June 28, 1970, on the one year anniversary of the Stonewall Uprising, the first Pride marches were held in New York, Los Angeles and Chicago. Thousands of LGBT+ people gathered to commemorate Stonewall and demonstrate for equal rights.

**What is the meaning behind Pride:** LGBT pride (also known as gay pride or simply pride) is the promotion of the self-affirmation, dignity, equality, and increased visibility of lesbian, gay, bisexual, and transgender (LGBT) people as a social group.

**Who invented gay pride and what is the PRIDE symbol?** It goes back to 1978, when the artist Gilbert Baker, an openly gay man and a drag queen, designed the first rainbow flag. Baker later revealed that he was urged by Harvey Milk, one of the first openly gay elected officials in the U.S., to create a symbol of pride for the gay community. The Rainbow is now the best-known symbol for the LGBTQ+ community,

Celebrate **PRIDE** not Prejudice!

## National Economic Dialogue 2024

Attending this year's National Economic Dialogue, Pat Davitt, IPAV CEO, asked the Minister for Finance if he will consider extending the Help to Buy scheme for another 2 years, adding, as 60% of first time buyers are buying second-hand homes, to also extend part of the grant to include these properties.

Pictured (l-r) at the National Economic Dialogue on 27th May 2024; Michael McGrath, Minister for Finance with John Kennedy FIPAV; Peter Burke, Minister for Enterprise, Trade and Employment with Pat Davitt.



## IPAV 2024/25 Window Disc



IPAV's membership window discs have been issued by post to all paid up IPAV Member Firms. We recommend members use the disc in a prominent location, such as their office display window or door to promote their professionalism and membership of IPAV,

## Final Weeks to Make an Application

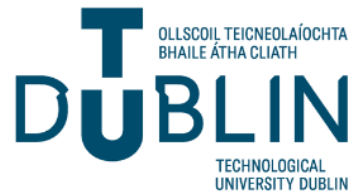
Have your colleagues, friends or family considered applying for the Higher Certificate in Business in Real Estate, Valuation, Sale & Management? In



collaboration with TU Dublin, on successful completion of this Level 6, blended learning, 2 year course, graduates satisfy the Property Regulator's educational requirements to apply for all four licences A, B, C & D.

IPAV is pleased to offer a discount of €200.00 on first year fees for any applicant who is a family member, or working with, an IPAV member.

The closing date to received applications for this course is strictly **Monday 8th July 2024**. Full course details are [available here](#)



### Conference Recording: Conveyancing Review Coalition

The Conveyancing Review Coalition's (CRC) online conference provided a valuable and insightful opportunity for members and stakeholders to hear first-hand, the progress made, the continued challenges and practical issues surrounding conveyancing across Ireland and the UK.

Proudly hosted by IPAV, and chaired by Ivan Yates, simply click the link below, and click on the play icon to view the conference recording. On behalf of the CRC, we thank all speakers, and all attendees for their time and contribution.

#### **Presentations:**

**Pat Davitt**, Conveyancing Times Today And What Is Needed Tomorrow

**Beth Rudolf**, Transformation needs Collaboration

**Stephen McCarron**, Mastering the Conveyance Waltz: Harmonizing the Disjointed Dance of Deeds

**Emma Cooke**, Education is the key to Empowerment – what you need to know

**Professor Stewart Brymer**, Change is good but transformation is even better

Click: [CRC Online Conference](#)

CONVEYANCING  
REVIEW COALITION  
Online Conference  
Recording  
08 May 2024



### IPAV: Selection of Media Commentary & Press Releases

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31.05.24 - Source - Irish Independent - Article by Sinead Ryan

[Home Economics: We're selling up because our neighbours are intolerable. Do we have to tell the estate agent how bad they are?](#) (subscription)

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24.05.24 - Source - Business Post - Article by Killian Woods

['Welcome, but very complex' - Mixed response to Housing Commission's proposed rent cap overhaul](#) (subscription)

**IPAV Recent Press Releases:**

[Rents Q 1 2024 - Rent Caps Continue To Hamper Market As Evidence Mounts](#)

[Extension Of Rent Caps – Unwise Says IPAV](#)

[Ireland and UK Join Forces To Examine Best Methods For Buying And Selling Homes](#)



**IPAV**

***"The Voice of Auctioneers & Valuers in Ireland"***

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**[www.nar.realtor](http://www.nar.realtor)**

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