

## IPAV Newsletter May 2022 Vol. 108

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### IPAV PSRA CPD Bundles Now Available



IPAV's 2022 PSRA CPD online bundles are now available to purchase. If you have not yet completed your PSRA CPD for 2022, this is an ideal way to obtain the necessary 5 CPD hours. Each bundle contains the necessary 2 mandatory modules and an additional 3 modules. The bundle can be completed over a period of time, and a certificate of attendance will automatically be emailed on completion of each module. The cost is €75.00 and you can review the list of modules included in each bundle prior to selecting the one most suitable to you. Please see bundles options now available through IPAV's online learning platform <https://ipav.learnskills.ie/>

### Welcoming IPAV's New Head Valuer and Compliance Officer

We are delighted to welcome Niall Deegan to IPAV as our Head Valuer and Compliance Officer. Niall has over 20 years' experience in the commercial property market and is also a part time lecturer in TU Dublin. Niall has provided many seminars to IPAV members over the years, particularly in relation to valuations and report writing. Niall will be responsible for audits and inspections on TRV & REV members, reviewing files as well as reports, ensuring TEGOVA Standards are met and also helping members to complete and advise on valuations. Niall is based at our office on Lower Baggot Street and is available at [niall@ipav.ie](mailto:niall@ipav.ie) or on 01 6785685.



### REV & TRV Lunchtime Webinar - Valuations: Terms of Engagement

Niall Deegan, IPAV's Head Valuer and Compliance Officer will be hosting a 1 hour webinar for REV & TRV members to attend on Thursday 12th May at 1pm. Niall will

**Thursday 12th May**  
**1pm - 2pm**

**Webinar with Niall Deegan**

**Valuations: Terms of Engagement**

review the Terms of Engagement template for valuation work and the webinar is being offered free of charge.

**Please Note, this 1 hour webinar does not offer PSRA or TEGOVA CPD hours**

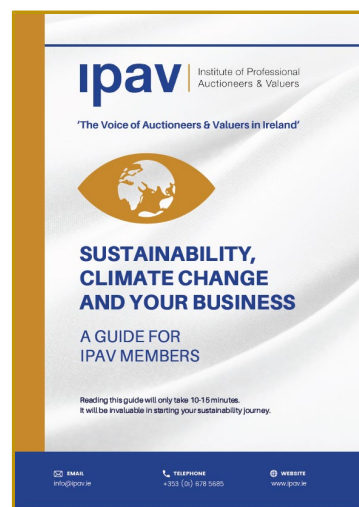
**Click Here to Register**

## **Sustainability, Climate Change and Your Business - A Guide for IPAV Members**

Following IPAV's sustainability policy introduced last year, we are pleased to now share an updated sustainability guide that is both explanatory and practical, developed for IPAV members by our Sustainability consultant Eamonn Galvin. You will see from the guide, it will take just 10 to 15 minutes to read and we hope it will assist you and your business going forward. We welcome any feedback you may have on this guide, or the wider issue in general as we all face the challenges of climate change and improving sustainability.

To access the guide simply click:

**[Sustainability, Climate Change and Your Business - A Guide for IPAV Members](#)**



## **Certificate of Attendance at IPAV's PSRA CPD Webinar 26th April**



IPAV sincerely thanks everyone who took part in our recent PSRA CPD Webinar; all attendees, expert speakers, both guest speakers Maeve Hogan, Property Regulator and Niall Byrne, CEO RTB and all the team at head office. It was fantastic to see over 900 members and agents logged on for the event, and as advised on the day, CPD Certificates of Attendance are currently being processed and will be emailed to attendees over the coming weeks. On receipt, we recommend to file your certificate in a safe and convenient place.

## **Continuation of Virtual General Meetings**

It has been announced the continuation of virtual OMC general meetings has been extended to 31 December 2022 within the provisions of the **[Companies \(Miscellaneous Provisions\) \(Covid-19\) Act 2020](#)**

Please reviews details available at the above and below links:

- **[Companies \(Miscellaneous Provisions\) \(Covid-19\) Act 2020 extended to 31 December 2022](#)** (enterprise.gov.ie)

Additional information available at:

- **[Dept of Enterprise, Trade & Employment - Department News Aug 2020](#)**

- [Dept of Enterprise, Trade & Employment - Department News Dec 2021](#)
- and in the form of the [Explanatory Memorandum](#)

### RTB Advisory Service

Public Affairs Consultant Tim Ryan, who delivers the RTB module on the PRSA webinars, is now offering an individually tailored service to IPAV members to assist clients with advice and representation at RTB Adjudications and Tribunals. For further details contact Tim at [tim@timryan.ie](mailto:tim@timryan.ie) or on 087 247 1423.

### Team Bookings Open for YPN's 2022 Golf Classic

With just 3 weeks to go, if you would like to take part in YPN's annual golf classic on Friday 27th May at Co Meath Golf Club, Trim, Co Meath, please contact Jakub as soon as possible. Again this year, YPN would like to thank Offr and Pinergy, as without their very generous sponsorship, it would be very difficult to run such an event.

**Golf Team:**

3 players (format 3 ball scramble)

**Cost:**

€200 per team - includes green fees, breakfast bap, an evening meal & prizes

**Team Booking:**

Please email or call Jakub at [jakub@ipav.ie](mailto:jakub@ipav.ie) or 01 6785685



### AGM & Conference 9th July 2022 at The Hodson Bay Hotel



IPAV's 2022 AGM is taking place at 10.30am Saturday 9th July at the Hodson Bay Hotel, Co Roscommon. We are delighted to announce the return of our afternoon conference, providing 3 TEGOVA CPD hours, and evening gala dinner. We strongly recommend to book accommodation as soon as possible directly with the [Hodson Bay Hotel](#) (please quote 'IPAV Conference'). Further conference details, agenda and booking options will be emailed to members next week.

### PSRA 10 Year Anniversary & Code of Practice

Congratulations to the PSRA who recently marked their 10 year anniversary and on the official launch of their Code of Practice, by Minister McEntee.

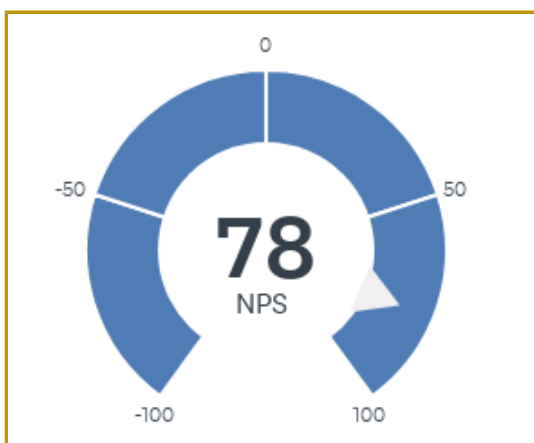
Please click the below to access the PSRA's  
- [Code of Practice](#) - [Press Release](#)

Pictured at the PSRA's 10 year anniversary

event is (l-r) Genevieve McGuirk, IPAV Head of Operations, Maeve Hogan, PSRA CEO & Pat Davitt, IPAV CEO



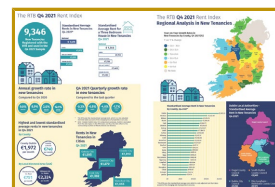
### Member's Satisfaction Survey Results



Thank you to all members who responded to our recent satisfaction survey (Net Promoter Score®). We received great feedback and commentary, all to be taken into account for IPAV's future plans. We are absolutely delighted to receive an NPS of 78. This is up 3 points from last year, and really is a testimony to the professional standing of IPAV and its members. John O'Connor, CEO of **Deep Insight** has this year again kindly commented on IPAV's NPS "Again another very strong NPS performance from IPAV in 2021. A high score like this shows how much members value the services provided."

### RTB Q4 2021 Rent Index

To access the RTB's recently released Rent Index Report Q4 2021, infographics, press release and more please visit [www.rtb.ie/research](http://www.rtb.ie/research)



### TEGOVA Membership Subscription 2022-2023



For REV and TRV members due to renew their TEGOVA status for June 2022 to June 2023, invoices have been issued by email from [accounts@ipav.ie](mailto:accounts@ipav.ie). Should there be any change to the details listed on your invoice please email Serena at [accounts@ipav.ie](mailto:accounts@ipav.ie) as soon as possible.

### Digital Magazine and IPAV/TEGOVA Reading Log

A quick reminder IPAV's digital edition of **The Property Professional Q1 2022** was emailed in mid-April. The magazine is full of relevant features for agents, including articles by Donal Buckley, Tim Ryan, Tommy Barker and more. It also includes links to conveniently access information and documents such as IPAV's SLP, Farming Report and much more. For TRV and REV members, please remember once you have finished reading



the magazine, to please complete your reading log.

If you have not yet downloaded the form, please click below:

**[IPAV TEGoVA Pilot Informal CPD Hours Form 2022](#)**



### **IPAV Member Demonstrates New Bidding Tool**



IPAV's CEO Pat Davitt was delighted to meet John Fogarty MIPAV at the Enterprise Ireland Start-Up Showcase 2022. At the event, both John Fogarty and John Hally were demonstrating their new bidding tool [www.Homebid.ie](http://www.Homebid.ie). John hopes to demonstrate to agents in the near future, and we wish him the best of luck with this very useful tool.

### **IPAV: Interviews, Media Coverage and Lobbying**

Available to listen back on interviews and read online articles:

- 24.04.22 - Source - independent.ie Article by Wayne O'Connor  
Click: **[Get major building projects under way now or they will be even more expensive in future, ministers are warned](#)**
- 13.04.22 - Source - Radio: RTE Radio 1  
*The government has been called on to clarify the rules around security of tenure in respect of accommodation for Ukrainian people fleeing war.*  
Click: **[Accommodation For Ukrainians](#)**
- 13.04.22 - Source - Podcast: Irishtimes.com  
*Pat Davitt of IPAV talks to Ciarán Hancock about the impact of rent controls on the Irish market.*  
Click: **[Do rent controls work?](#)**
- 11.04.22 - Source - TV: Virgin Media  
Click: **[The Tonight Show](#)** (segment begins at 21min 50sec)
- 11.04.22 - Source - TV: RTE News  
Click: **[Vacant properties could be used to house Ukrainian refugees](#)**

Lobbying available in IPAV's **[Online Member's Library](#)**;

- Email to Minister for Housing - To suspend yearly registration of tenancies until next January

### **Registration Open for 3rd Level Education Courses**

Application numbers are strong for this year's Higher

Certificate in Business in Real Estate, Valuation, Sale & Management Level 6 (120 ECTS). For any member who has a relation or member of staff who is interested in applying for this course, there is a €200 discount on first year fees. The course is delivered through a blend of online and classroom based lectures at TU Dublin, Tallaght. Details and registration form are available at: [Education/Higher Certificate](#)

**ipav** | Institute of Professional Auctioneers & Valuers

**T DUBLIN**  
OLLSCOIL TEICNEOLAÍOCHTA  
BHAILÉ ÁTHA CLIATH  
TECHNOLOGICAL  
UNIVERSITY DUBLIN

Applications for this year's Certificate in Real Estate Administration are taking place directly through Technology University of the Shannon (TUS). The objective of the Certificate in Real Estate Administration programme is to give appropriate skills to individuals who are working in or those intending to work in real estate offices the knowledge and competencies required to support the property professional and their clients in a professional and competent manner. For full course information please [click here](#).

**TUS**  
Midlands Midwest  
  
Lifelong Learning

### TU Dublin Graduation



Following TU Dublin's virtual graduation in October 2021, it was great for graduates to also have the opportunity to attend an in person graduation ceremony held last Friday 29th April. Pictured at the event are a number of 2021 graduates of the Higher Certificate in Business in Real Estate. Again, we wish all graduates every success with their careers.

### IPAV

*"The Voice of Auctioneers & Valuers in Ireland"*

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