

IPAV Newsletter Vol. 98 July 2021

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Sellers Legal Pack for Property Buyers Bill 2021



IPAV recently marked the drafting of the Sellers Legal Pack for Property Buyers Bill 2021 with a meeting with Deputy Sean Canney TD at Leinster House. Deputy Canney has agreed to advance this important piece of legislation that will streamline the conveyancing process while greatly reducing the time taken for the transfer of property. It is IPAV's ambition that this Bill will be introduced to the Dail during the Autumn 2021 legislative term. Attending the meeting were (pictured l-r) YPN Chairperson, Niamh Giffney, IPAV CEO, Pat Davitt, IPAV 50th President, Tom Crosse, and IPAV Council Member & Former President, Ella Dunphy.

Over 150 Businesses Endorse IPAV's SLP

Sincere thanks to all IPAV members, federations, associations and businesses who have endorsed IPAV's Seller's Legal Pack initiative. To download a pdf copy of the latest brochure, displaying over 150 logos, please click [IPAV Seller's Legal Pack](#).



CBI Meeting to Discuss Current Mortgage Measures

IPAV is delighted to partake in the Central Bank of Ireland's meeting taking place in early July to discuss the broader housing market, the effectiveness and functioning of the current mortgage measures. If any member has any point they would like raised on any of the above, please contact our CEO Pat Davitt at pat@ipav.ie before 7th July.

Reminder Note: Data Protection Commissioner's Advice

As outlined in IPAV's email of 24th June, please note the Data Protection Commissioners advice in relation to '[Guidance of Collection Of Personal Data Prior To Viewing a Property](#)' and we

ask members to please adhere to the DPC's guidance at all times. The most important points from the DPC's advice are Data Minimisation (only collecting data that is required) and the Justification for the data collection for each data item collected at each step of the sales process. It is advisable to discuss with your Vendor when completing your PSRA Contract and record their instruction, this will indicate and document what and when you need third party data. Any excess third-party data should be destroyed when no longer required and this should be reflected and in line within your Privacy Policy and Data Retention policy and associated schedule.

Multi-Unit Developments: Programme of Live Training Webinars



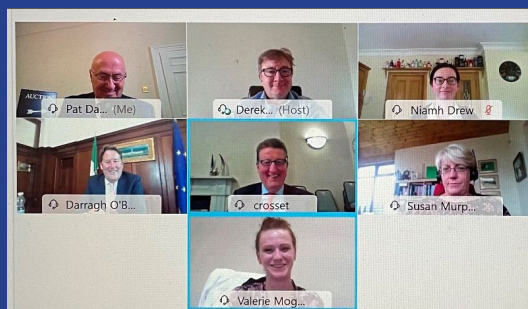
The Housing Agency will be presenting a programme of six live webinars, delivering guidance on the governance and management of multi-unit developments (MUDs). The lunchtime training sessions will be of relevance to stakeholders involved with MUDs, and particularly to directors of owners' management companies (OMCs). Webinars will be held at 12:30pm on consecutive Wednesdays in July and August 2021, beginning on **Wednesday 14 July 2021**. The webinars are free of charge and full details, including how to register, are available at **The Housing Agency website**.

National Economic Dialogue 2021

IPAV was delighted to attend this year's National Economic Dialogue over Monday and Tuesday of this week and thanks to both our Senior Vice President Paul McCartney and our CEO Pat Davitt for their attendance on IPAV's behalf. From Minister for Finance Pascal Donoghue TD they heard some startling figures the COVID pandemic has cost €30 Billion to date, the PUP, has cost up to €20 billion. Budget 2021, will see a major increase in the capital allocation for housing in order to directly increase the supply of social and affordable homes. The New National Development plan (NDP) will set out for the upcoming ten-year period to 2030 revised sectoral capital allocations. While attending the breakout sessions IPAV's CEO spoke about the huge amount of vacant properties throughout the country and how we can get them back into production, the reduction of VAT to make housing cheaper for the consumer who is paying this VAT off over the length of a mortgage as well as many more issues, overall, two valuable days of great discussions and ideas.



Property Market Discussion with IPAV and Minister Darragh O'Brien



On behalf of IPAV, I thank Darragh O'Brien, Minister for Housing, Local Government & Heritage and department officials for meeting with Tom Crosse, Val Mogerley and myself. I am glad to report we discussed a number of significant, prevalent and timely matters currently effecting the property market, and on behalf of our members, our Institute and our profession, I very much welcome continued communication with the Department of Housing. Pat Davitt, CEO IPAV

Online Modules Now Available for IPAV PSRA CPD



We have recently launched our online PSRA CPD modules. There is a choice of 5 different bundles to choose from, so licencees can pick the most relevant courses for themselves. The CPD can be done in your own time, but needs to be completed before December 31st 2021. The bundles can be found [here](#)

Real Estate Advisory Services - eTender Opportunity

IPAV would like to bring to members attention the following link detailing a request for tenders from the National Treasury Management Agency:

192225 - 2021PR031 - Request for Tender (RFT) for appointment to a Framework for the provision of Real Estate Advisory Services to the National Treasury Management Agency (NTMA)

TEGOVA Residential Valuer (TRV) Course - Registration Now Open

IPAV's Autumn 2021 TRV course is open for registration, with a limit of 45 places available. This course provides IPAV members who hold a minimum of at least 6 years proven residential valuation experience an opportunity to obtain the TRV status and to complete residential valuations to the Blue Book standard. Applications are strictly subject to meeting the necessary criteria and TEGOVA's approval. If you would like to apply for this course, please refer to Genevieve's email providing full course details and application form sent on 22nd June. Please email genevieve@ipav.ie should you have any queries regarding the course or application process.



Recognised European Valuer (REV) Course - Details Coming Soon



Details for IPAV's Autumn 2021 REV course are currently being finalised and will be circulated to IPAV members over the coming weeks. In the meantime, for an overview of the REV course, criteria and to note your interest by email, please [click here](#)

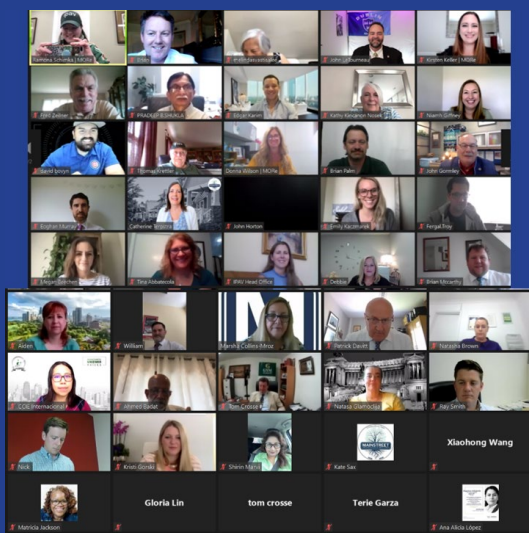
RTB Rental Market Survey - Virtual Launch Coming Soon

The Residential Tenancies Board's Rental Market Survey Report will virtually launch on 14th July 2021, and we encourage members to save the date in advance. The report provides an understanding of the private residential sector with an in-depth

look at the views and intentions of tenants, landlords and letting agents. The launch will include an overview of the findings from the reports by an expert panel. Registration and further information is available [here](#).



IPAV YPN Meet & Greet Mainstreet YPN & Global Committees



The inaugural Young Professionals Network Global meeting was held on 15th June, hosted by Mainstreet, Chicago and IPAV YPN, with attendance from AMPI, Mexico. Thanks to Niamh Giffney IPAV YPN Chair, Brian Dempsey, IPAV Council Member, Donna Wilson and Ramona Schimka of Mainstreet for organising this meeting. A very impressive group of 45 delegates connected to network and share experiences, and to discuss the proposed YPN exchange programme between both Institutes. YPN are delighted to collaborate with Mainstreet on this exciting concept. Niamh is available at yypn@ipav.ie for further details.

Real Estate Administration Course - Online Application Now Open

We are pleased to advise AIT's online application process is now open for the Certificate in Real Estate Administration. This course is tailored for individuals who are currently working, or who hope to work as administrators in a real estate profession. Comprehensive course information is available at the below link, and we kindly ask our members to circulate course details to staff members who may be interested to gaining this level 6 qualification: [Certificate in Real Estate Administration](#)



YPN Golf Classic - 13 August 2021

Taking place from 10am, 13th August, YPN is delighted to host its 5th annual Golf Classic at Headfort Golf Club, Kells, Co Meath. If you would like to enter a 3-player team, we recommend booking as soon as possible at [Ticketsolve - ipav](#) as there are only 13 team spaces of the 36 left. The cost per team is €240 which includes registration, green fees, breakfast bap, burger on the 9th hole, an evening meal and very generous prizes. Thank you to Pinergy and Offr for their generous support and sponsorship. For a tour of the fantastic 'old course' where the golf classic will be played, simply click the below image.



Congratulations on Accolade Recognising Power Within



Congratulations to IPAV Council Member Joanne Lavelle of **Michael Lavelle Estate Agents** on being named Network Ireland's Business Woman of the year in Louth, under the category 'Power Within'. Wishing Joanne the very best luck for the next stage of the awards.

Final Call For Registration

The closing date of Monday 12th July to receive registration forms for this year's Level 6 Higher Certificate in Business in Real Estate, Valuation, Sale & Management is fast approaching. Details are available at the below links, and a members discount is available on the first year course fee to members, their staff or family.

- **Real Estate - Brochure**
- **Real Estate - Registration Form**
- **info@ipav.ie**



IPAV Lobbying on Behalf of Members



IPAV's recent lobbying correspondence completed on our member's behalf is now published in **IPAV's Member's Library** our website and includes;

- Correspondence to Banking and Payments Federation Ireland

IPAV

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