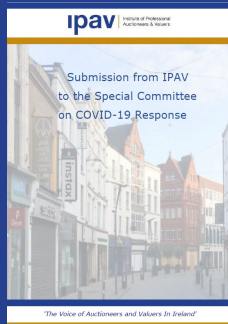


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If pictures have not automatically appeared in this email, please ensure you right-click the red x showing above and select "download pictures"

Submission To The Special Committee on Covid-19 Response



IPAV was very pleased to issue a written submission on the topic of Reopening the Economy, on behalf of its members, all auctioneers and valuers and the wider property industry, as invited by the Special Committee On Covid-19 Response. This is a comprehensive submission that includes a series of recommendations that IPAV believe the Government should introduce to benefit and support the property industry, as we emerge from the restrictions implemented over the last number of months. To review this document please see: [Submission from IPAV to the Special Committee on COVID-19 Response](#)

IPAV Annual General Meeting - Friday 28 August Now Open For Bookings

As announced in last month's Newsletter, IPAV's rescheduled AGM is taking place at 10.30am, Friday 28th August 2020, in the [The Killeslin Hotel & Leisure Club](#), Portlaoise, Co. Laois. Attendance is strictly for IPAV members only and due to Covid Restrictions you must book in advance. Following the AGM, IPAV's Council will meet and the Presidential chain will be handed over by our current President David McDonnell, to IPAV's incoming 50th President Tom Crosse. IPAV will also provide lunch for all members attending the AGM. All necessary documentation such as IPAV's annual report, standing for Council, proxy forms etc will be circulated to members in the coming weeks and in the meantime, you can [book your attendance here, through ticketsolve, free of charge.](#)



New Government Formation Irish Cabinet 2020-2025 by Rockwood Consulting Ltd



Congratulations to the new Government formed last weekend and to our new Taoiseach Micheál Martin. Congratulations also to our former Taoiseach Leo Varadkar on the excellent work he did throughout Brexit and during the Covid-19 pandemic. IPAV are happy to contribute to and assist the new Government in any way possible. We believe one of first issues the new Government should address is to provide guidance and assurances for borrowers who may be in receipt of the Temporary COVID-19 Wage Subsidy Scheme. This should allow borrowers to draw down a mortgage and purchase their dream home. We are very thankful to Lorraine Higgins, Chief Executive at Rockwood Consulting Ltd for allowing IPAV to share their brochure with members, [Irish Cabinet 2020-2025](#), a very useful and informative document. As well as the above link, you can also access this document by clicking the image to the right.

Certificate in Real Estate Administration NQF Level 6

Registration Now Open

AIT in conjunction with IPAV, are delighted to announce registration is now open for its Certificate in Real Estate Administration. Commencing September 2020, this online course is suitable for individuals who are currently working or intend to start working as an administrator in the real estate profession. Course details, brochure and link to AIT can be accessed [here](#).

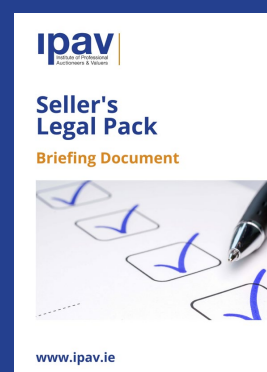
Student Testimonial from 2019/20 Class:

"I was very pleased with the Certificate in Real Estate Administration. The best part was that the classes were available no matter where I was. I watched the live classes at home, I even re-watched some of the recordings of the live classes at the office, and some while commuting to work in Dublin on the train!"

"Most of the lecturers worked in the area of Auctioneering, so it was great to get their insight around the course material"

IPAV's Seller's Legal Pack Now Launched

Rockwood Consulting Ltd, recently launched IPAV's brand new initiative the **Seller's Legal Pack** and is seeking support from all stakeholders within the Industry for its introduction to the Sales Process. This pack is essentially a collection of documents relating to an individual property that are put together by the sellers solicitor prior to a property going on the market and provides the buyers with key information relating to the purchase. This will speed up the sales process and make the conveyancing process more efficient. The brochure is freely available for your review at the above link, or clicking the image to the right. You can also see our Press Release [IPAV Launches New Initiative To Speed Up Property Sales](#)



YPN Golf Classic 2020

Team Registration Now Open

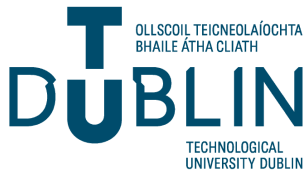


PINERGY
The energy innovators

YPN are delighted to host their 4th Golf Classic at the wonderful **Mullingar Golf Club** on Thursday 27th August. This annual event, our first post COVID-19, is a great opportunity to relax and catch up with friends and colleagues. This year, registration costs, including green fees, breakfast bap, burger on the 9th hole and an evening meal at which prizes will be presented by IPAV's President David McDonnell and our sponsors, PINERGY and OFFR is €180.00 per team of 3 players. If you would like to take part, registration is now open and [available here through ticketsolve](#).

Higher Certificate in Business in Real Estate - Level 6 (120 ECTS)

Registration Closing Soon - 13th July



With just over one week to apply for the Higher Certificate in Business in Real Estate, Valuation, Sales and Management, please do not hesitate to contact IPAV at 01 6785685 or info@ipav.ie should you have any queries regarding this course. Alternatively, you can access [course details, brochure and registration form here](#). All applications and necessary documentation must be with IPAV by Monday 13th July. IPAV members can avail of €200 discount off course fees for employees who register for this course.

Report On Comparable Evidence in Property Valuation

Recently, the TEGoVA Assembly discussed the issue of how to apply the comparative method on markets where, sales price information is not available and if EVS could provide any leeway for using asking prices in some circumstances. In the end, the Assembly agreed, TEGoVA could commission an information paper from a respected academic. The paper was commissioned by Professor Nick French on 'Comparable Evidence in Property Valuation'. I have the pleasure of enclosing the paper [here](#) and it should give us pause for thought. Professor Nick French will be one of our guest speakers at our Valuation Conference in the RDS on the 28th October.



A Copy of the report is also available here:
[Comparable Evidence in Property Valuation](#)

IPAV Residential Property Price Barometer

This biannual survey will be of particular importance and interest to the press at this time, so it is vital that IPAV give a true reflection of what is happening in the marketplace. Members who take part in this survey, please take your time to submit up to date and the most accurate figures possible.

We look forward to compiling the results from January to June 2020, and will forward all members a copy of the latest report once it becomes available.

IPAV Press Releases

See IPAV's Digital Library



- A quick reminder, IPAV Members can access all IPAV press releases, newsletters, magazines and much more at IPAV's online digital library. Recent press releases include:

- *IPAV Says IBPF Analysis Underpins Need For New Government To Assist Those On Incomes Of Under €50k To Acquire Homes*
- *Extreme Risk Averse Position On Lending Worrying Say IPAV*
- *Article For Sunday Business Post By Pat Davitt - How We Could Turn the BER Into A Really Effective Rating System As Intended*
- *Daft.ie Report – IPAV Says Positive Indications Are As Expected But How Lenders Respond Will Be Critical*

Simply click [here](#) to sign in

Selling With A Difference

A couple who survived Covid 19 virus have decided to raffle their beautiful holiday home in Foxford to raise money for behind the scenes healthcare workers, cleaners, porters and kitchen staff. The property being showcased by IPAV Member, Carol Kelly CK Properties Auctioneers. Log onto www.ckproperties.ie and click on the link to purchase your raffle ticket for €10, also available at this [link](#).

IPAV

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