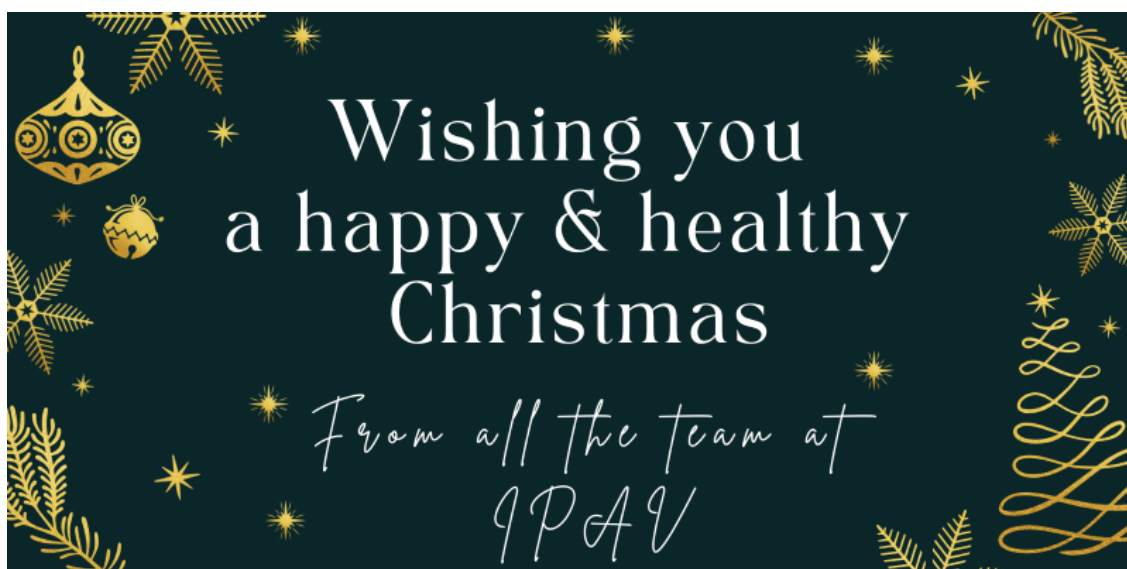


Welcome to IPAV's December 2022 Newsletter.



IPAV Newsletter December 2022 Vol. 115

If images have not automatically appeared in this email, please right-click the red x and select "download pictures"
To ensure IPAV's emails reach your inbox please add valerie@ipav.ie and info@ipav.ie to your email contacts or address book



Christmas Message from IPAV's CEO Pat Davitt

It's an absolute pleasure to begin this Christmas message on such a positive note, that for the most part of 2022, members could enjoy in person events and networking opportunities. This is a welcomed return from the very tough few years we've endured throughout Covid & lockdowns.

From a turnover point of view, I feel property sales have been very strong this year in an increasingly demand led market. It's been great for agents to get back out there, meeting vendors and purchasers, and for many agents, selling houses solely online without purchasers physically viewing the property, will be a distant memory !

IPAV's Membership Base in 2022 was again a strong year of growth. I welcome and congratulate all new members to IPAV, and I'm delighted to report almost 100 new membership applications will have been considered by year end. It is important for all members to remember IPAV is a Members' Institute, and we are here to help in any way we can and will go that extra mile to assist.

IPAV's Student Base continued to grow, with 100 students per year now completing our Higher Certificate in Business in Real Estate in TU Dublin. I welcome and congratulate all students who have availed of our courses over the years and who have become licenced Property Service Providers, and indeed many also becoming new members of IPAV.

IPAV President, Council, Committee Members & Staff Support at IPAV is immeasurable. I would like to take this opportunity to extend a special thank you for their help, commitment, support, and hard work throughout 2022. We have a great team who are committed to servicing the best interests of our members.

Members of IPAV have shown me huge support and great encouragement over the year. I sincerely thank you, and together we have built a fantastic Members' Institute we can all be very

As we come to Christmas, we remember our friends and family we have lost. I know many members are grieving and trying to find peace in everyday life. For IPAV we lost a great friend, our former President and CEO Liam O'Donnell may his soul Rest in Peace.

Pat



Online CPD Bundles

ipav
Institute of Professional
Auctioneers & Valuers

PSRA
PROPERTY SERVICES
REGULATORY AUTHORITY

1 Bundle = 5 PSRA CPD Hours

Click Here

For any licenced agent who has not yet completed their PSRA CPD for 2022, we strongly recommend choosing one of **IPAV's Online CPD Bundles**. Each bundle contains 5 modules, and completion of 1 bundle will provide the 5 PSRA CPD hours required for 2022. While modules can be completed over a period of time, we recommend users are familiar with the online bundle system as soon as possible, as there will be no technical or query support available from IPAV from the 23rd December and over the Christmas period.

Next week, all REV and TRV members will receive an email from fiona@ipav.ie detailing their total TEGOVA CPD hours completed to date for 2022. This will include attendance at IPAV's Farm Report webinar, IPAV's Annual conference, IPAV's Valuation Conference, Niall Deegan's valuation webinars (April & November), PSRA CPD, Online Lettings Conference and any individual online TEGOVA modules completed. For REV and TRV members who attended the valuation conference, please ensure the **IPAV TEGOVA Informal CPD form** is completed and returned by 9th December 2022. (This newsletter is the final part of 2022's informal reading). We very kindly ask members to assess their TEGOVA CPD hours on receipt of Fiona's email next week, and thereafter, should any query arise, simply contact IPAV by email or phone.

[illegible]

THE IMPERIAL HOTEL
CORK

Final tickets are now available for IPAV's President's Lunch, taking place at the Imperial Hotel Cork on Friday 9th December. This festive event is a great way to celebrate the Christmas period with friends and colleagues. This years chosen charity is the Cope Foundation in Cork, and guest speaker is Michael O'Flynn, chairman and CEO of the O'Flynn Group and member of the housing Commission. Tickets cost €90.00 per person, [available here.](#)

IPAV President's Lunch Today at the Westbury Hotel

Thank you to all members and guests who are today supporting IPAV's President's Lunch, taking place at the Westbury Hotel. On behalf of IPAV President, Gerry Coffey, we are honoured to hold this year's lunch in aid of Pieta House, and to be in a position to help raise awareness for their cause, and help spread their three main pillars of practice 'prevention, intervention and postvention'.



2022 KPMG Irish Independent Property Industry Excellence Awards



Congratulations to Hooke & MacDonald, IPAV Member Firm, who lifted the Residential Agency Award, as it excelled in the adoption of sustainability, placemaking, and environmental advice to clients as well as being to the fore in technological innovation, governance, research, market reports and team wellness. Congratulations also to Darren Hession, IPAV Member and IPAV's Novice Rostrum Competition winner 2022, who was shortlisted for the Young Property Professional Award. We also congratulate IAM Sold and Property Partners and all professionals who entered the awards this year, who set a very high bar in each category. Pictured above is Hooke & MacDonald being presented with their award, and Darren Hession attending with family members.

TU Dublin Prizegiving Ceremony

Congratulations to TU Dublin graduates who, at the recent prizegiving ceremony held at St. Maelruain's Church, were recognised for their achievement and performance throughout their 2 years of study. IPAV President Gerry Coffey presented graduates with awards for Best Performance in Assessment; Best Performance in Valuation; Michael J. O'Leary Memorial Award for Property Promotion; and President's Award for Leadership.



Valuation Conference 2022

We sincerely thank everyone who attended, exhibited, presented and contributed to IPAV's European Valuation Conference & Trade Expo. A total footfall of almost 850 was recorded for the event, and many members and attendees were very kind to contact IPAV afterwards to thank the team, exhibitors and excellent speakers. We also received a lot of requests for a copy of the presentations given on the day, which is testimony to our speakers, and we are

IPAV
European Valuation Conference
& Trade Expo
2022

Photos by
Paul Sherwood Photography



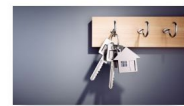
delighted to now share many of those presentations with you. To watch a short snapshot of photos of the event simply click the play button on the image, and to access presentations [click here](#).

Online Residential & Lettings Conference Presentations

Thank you to all attendees and speakers who presented at IPAV's recent online Residential & Lettings Conference. Residential Lettings is an especially multifaceted area of an agent's business, and we are very grateful to our speakers for making their presentations available to members. To access the presentations simply [click here](#).

Thank You
for attending IPAV's
Letting & Residential
Conference

info@ipav.ie
www.ipav.ie



ipav | Institute of Professional
Auctioneers & Valuers

eTender Business opportunities

IPAV would like to bring to member's attention the below RFTs via irl.eu-supply.com that may be of interest.

228186 - Property Inspector - Inspection of Private Rented Properties in accordance with minimum housing standards regulations for Mayo County Council

Response deadline: 09-12-2022 17:00 Irish time

Buyer: Mayo County Council

227976 - Property Consultant - SINGLE PARTY FRAMEWORK FOR THE PROVISION OF PROPERTY CONSULTANCY SERVICES TO HORSE RACING IRELAND AND SUBSIDIARIES

Response deadline: 22-12-2022 17:00 Irish time

Buyer: Horse Racing Ireland (HRI)

IPAV 2023 Diary



We are pleased to advise IPAV's 2023 diaries have now arrived at our head office. We received over 900 orders, so we kindly ask members who placed an order to bare with us as we despatch all diaries from our head office over the coming days. In line with our sustainability policy, IPAV is not carrying additional stock for late orders.

CEPI Delegation Visit Dublin

IPAV were delighted to welcome and host CEPI to Dublin together with the SCSi on the 23rd November. Forty

members from 25 European countries attended the meetings in the Hilton Hotel Garden Inn. At the board meeting our CEO Pat Davitt was required to resign as a member of the board member as he had completed his 6-year board tenure. As part of CEPI's stay, they attended the KPMG Irish Independent Property Industry Excellence Awards in the Convention Centre on the 25th November.



IPAV: Selection of Media Commentary, Interviews & Press Releases

Available to listen back on interviews and online articles:

- 29.11.22 - Source - Virgin Media TV News

Click <https://www.virginmediatelevision.ie/player/show/1513/0/0/>
Segment starts at 05.26

- 24.11.22 - Source - Irish Times Article by Cliff Taylor

Ireland's rental market is broken – and could be heading for even deeper trouble (subscription)

- 24.11.22 - Source - Athlone Advertiser .

House premiums slowing but sizeable increases in Midlands region - IPAV

- 22.11.22 - Source - Westmeath Examiner Article by Olga Aughey

Landlords still fleeing despite record high rents - IPAV

- 16.11.22 - Source - RTE Radio 1 Drivetime

Click **Housing**

Eóin O'Broin, Sinn Féin TD and Party Housing Spokesperson & Pat Davitt, CEO IPAV

- 13.11.22 - Source - Irish Independent Article by Wayne O'Connor

Incoming finance minister Michael McGrath says he'll ramp up private and public house building

IPAV Press Releases:

- **RTB Rent Index Shows Landlords Continue To Flee The Market**

- **Landlords Still Fleeing Despite Record High Rents**

- **House Price Increases Slowing But Sizeable Increases In Midlands And West**



"This message is for its intended addressee only. It may contain information of a confidential or legally privileged nature which should not be disclosed. Only the intended addressee may rely on the contents of this email. The email address used in this email may not correspond to the intended addressee. If you have received this message in error, please notify the sender and permanently delete the message and all copies immediately. Any review, re-transmission, dissemination or other use of, or taking action in reliance upon, this message by persons or entities other than the intended recipient is prohibited. All attachments have been scanned for viruses. However, the Institute of Professional Auctioneers and Valuers Limited cannot accept liability for any loss or damage you may incur as a result of virus infection and the Institute of Professional Auctioneers and Valuers Limited is not responsible for any loss or damage suffered by any person who accesses this email. The views expressed are those of the author only and do not necessarily reflect the views of the Institute of Professional Auctioneers and Valuers Limited or any other person and the Institute of Professional Auctioneers and Valuers Limited does not accept liability for any statement opinion expressed.

The Institute of Professional Auctioneers and Valuers is incorporated as a company limited by guarantee under the laws of Ireland with company registration number 34768 and having its registered office at 129 Lower Baggot Street, Dublin 2."