

IPAV Newsletter Vol. 87 August 2020

If pictures have not automatically appeared in this email, please ensure you right-click the red x showing above and select "download pictures"

The Importance of Following The Advice



#HOLDFIRM

We are all aware from Tuesday of this week, Phase 4 has been postponed and listening to the commentary, we could be going back to Phase 2 before we move on to Phase 4, a move Estate Agents don't want or need. We amended the Joint Sector Protocol recently to help smooth the viewing process and impressed on all members to abide by, and to take the Protocol advice very seriously. It's so important to conduct all viewings in a safe manner with **NO Open Houses and NO Open Viewings**. We fought very hard to get our offices open as early as we did, so please make sure to keep to the agreed advice which is there to keep yourself, your staff and your clients safe. You can access the amended **Joint Sector Protocol** [here](#) and remember to keep checking in on our **dedicated COVID-19 webpage** for up to date information.

IPAV Annual Report & Annual General Meeting

11am, Friday 28th August @ The Killeishin Hotel, Portlaoise

We hope members have had the opportunity to review their copy of IPAV's Annual Report 2019/20, their correspondence from IPAV President David McDonnell, proxy form and standing for council form, as posted from IPAV on 24th July. In addition to this, members will have received our AGM email of 6th August, advising that in line with Government guidelines, capacity for this years event is 50 attendees. Whilst this makes for a very unusual setting, we are very much looking forward to the event, setting out decisions for the year ahead and welcoming IPAV's new president Tom Crosse, who will be taking over the reins from David McDonnell who has done a sterling job throughout his term.



IPAV Proxy Form: Have Your Vote Counted

IPAV encourages any member who is not attending this year's AGM, to have their vote counted by proxy. As outlined in our email of 6th August, IPAV members can access the **Form of Proxy** [available here](#). For your proxy to be valid, please ensure the form is printed, completed correctly with original signature and received at IPAV in hard copy, at least 48 hours prior to the AGM.

UV Portable Steriliser: Exclusive Offer to IPAV Members

Exclusive offer to IPAV Members

Only €49.99

UV PORTABLE STERILISER

Safe, clean & an effective way of cleaning & sterilising surfaces

10% off Discount Code

IPAV10

(enter code at checkout)

Let your customers know that you are taking all the necessary precautions to ensure their safety

Suitable to use on:

- Light Switches
- Door Handles
- Bannisters
- Hand Rails
- Kitchen Surfaces

Why use the UV Portable Steriliser?

1. UV lighting is an effective way of sterilising - killing 99.9% of germs including Coronavirus.
2. UV Portable Steriliser is easy to carry - convenient to use while travelling.
3. UV Sterilising is non-toxic & easy to use - no odour or residue leave after use.
4. UV Sterilising is an affordable sterilising option - one time investment - saving hundreds on chemical products.

BCL Business Cleaning Ltd

www.bcl.ie

For more information on UV Sterilising visit: www.bcl.ie

Suitable to use on Light Switches, Door Handles, Bannisters, Hand Rails, Kitchen Surfaces 10% discount exclusive to IPAV members.

Click the advert to access hyperlinks to BCL's website and social media



Huge thanks to all IPAV Members, staff and colleagues who got behind our Let It Grow Campaign. Its fantastic to receive such great feedback and to see such growth ! Many are sharing their produce with front line workers and the community and have really enjoyed the project. Special thanks to Bernadette Nolan, Fiona Maher, Damien Murray, Gerard Hanley, Alan Loughrey and Andrew Dignam for sharing your stories.

If you took part in this campaign, we'd love to hear from you, simply email valerie@ipav.ie

July Stimulus Package

Courtesy of PKF O'Connor, Leddy & Holmes Limited, we are very pleased to share with you their comprehensive guide to the Government's July Stimulus Package to support Irish Businesses in response to COVID-19. We recommend members review this document which includes details on:

- Employer Support - Accelerated Loss Relief For Companies - Tax Warehousing - Vat Rate Reduction - Individuals - Funding Measures - Pandemic Stabilisation And Recovery Fund - Credit Guarantee Scheme - Restart Fund - SBCI Future Growth Loan Scheme - SBCI Covid-19 Working Capital Scheme - Microfinance Ireland Covid 19 Business Loan - Enterprise Ireland: Sustaining Enterprise Fund

[Click here for details](#)

Call For Housing 2020 **A national call to property owners and developers**

The Call for Housing 2020, launched by Minister O'Brien on 21st July 2020, is a new national call for property owners and developers with vacant properties to make them available for use as social housing. Relevant documentation prepared by the Housing Agency and the Department of Housing, Planning and Local Government can be accessed on www.ipav.ie using the links below. Full details available at www.callforhousing.ie

- Call for Housing 2020

- Standard Long Term Social Housing Leasing Scheme

- Enhanced Long Term Social Housing Leasing Scheme

- Enhanced Long Term Social Housing Leasing Scheme Brochure

- Call for Housing 2020 - Application Form



Online CPD: PSRA



IPAV currently have a selection of 4 PSRA CPD HOURS online. These cover, Regulation, AML, the Residential Tenancies Act and Employee v Self Employee. CPD with the Joint IPAV/PSRA logo as in the picture, is PSRA CPD. We will be adding further modules before the end of August. These can be accessed at this link: <https://bit.ly/IPAVCPD> Upon completion, print and retain your certificates as they are vitally important when you have a PSRA Inspection.

Online CPD: TEGoVA

For TEGoVA Valuer members, we have 3 one HOUR CPD modules available online, these cover Terms of Engagement as well as two separate modules on Real Estate Valuation 1 and 2. Only the modules with the TEGoVA logo displayed as in the picture are TEGoVA approved. These modules can be accessed at this link: <https://bit.ly/IPAVCPD>



Now Open for Registration: Certificate in Real Estate Administration with AIT

This Certificate in Real Estate Administration is an ideal, comprehensive online course for individuals who are currently working or intend to start working as an administrator in the real estate profession.

CERTIFICATE IN REAL ESTATE ADMINISTRATION

NFQ LEVEL 6 (60 ECTS)

Commencing 22nd September 2020

Part-Time Level 6 Certificate

- **Aim:** To give appropriate skills to individuals who are administrators working in or those intending to work as administrators in Real Estate the knowledge and competencies required to support the Real Estate Auctioneer and their clients in a professional and competent manner.
- **Duration:** 1 year (24 weeks) Tuesday and Thursday 7-9pm (online) plus selected Saturdays in AIT 9.30am to 4.30pm
- **Programme Content:**
Economics, Project and Business Planning; Professional Practice and Communication; Marketing, Sales, Theory & Practice; Customer Service, Business & Management; Web Application & Social Media Marketing; The Regulatory Framework

Registration Now Open

Contact IPAV – info@ipav.ie – 01 6785685 – www.ipav.ie

Click the above advert for course details, brochure and link to



YPN Golf Classic: Thursday 27th August 2020

YPN are delighted to confirm 20 teams of 3 are now registered to take part in their 4th Annual Golf Classic. If you would like to take part, why not dust down the golf clubs and join friends and colleagues on Thursday 27th August, at Mullingar Golf Club. The cost is €180.00 per team of 3 which includes registration costs, green fees, breakfast bap, burger on the 9th hole and an evening meal. This is no longer a shotgun start, and will now be a timesheet start, with teams starting every 10 minutes from 11.30am. The final 5 places can be booked [here through ticketsolve](#) or email anthony@ipav.ie. Thank you to PINERGY and OFFR for sponsoring this event. YPN's chosen charity for this event is the North Westmeath Hospice



New Fine & Decorative Arts Programme: **Introducing Italian Splendour**

IPAV's 2020/21 Fine & Decorative Arts Programme is now open for registration. This year, we are delighted to announce a brand new exciting lecture series, *Italian Splendour*, as well as the firm favourites amongst fine art enthusiasts, IPAV's 2 days a week diploma course and also the 1 day a week lecture series *Modernism - Art and Design of the Early 20th Century*. **Please click here for further course details.**

ipav | Institute of Professional Auctioneers & Valuers

Fine &
Decorative
Arts
Programme
2020/21

Paul Tobin Estate Agents win "Best Boutique Estate Agency Dublin 2020"

Congratulations to IPAV Member Firm **Paul Tobin Estate Agents** on their recent win "Best Boutique Estate Agency Dublin 2020" from 'Build' Real Estate & Property Awards.

IPAV

"The Voice of Auctioneers & Valuers in Ireland"

129 Lower Baggot Street Dublin 2 D02 HC84

info@ipav.ie +353 1 6785685

www.ipav.ie www.tegova.org www.cepi.eu

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